

Any Billing Company Monthly Management Report

HBMA December 18, 2008

Current Year	January	February	March	April	May	June	Monthly AVG YTD	Total YTD
Total Client Billings	\$ 25,972,200	\$ 22,812,705	\$ 23,994,675	\$ 22,186,945	\$ 23,889,610	\$ 23,730,990	\$ 23,764,521	\$ 142,587,125
Total Client Receipts	\$ 12,421,675	\$ 14,671,460	\$ 13,537,020	\$ 12,229,710	\$ 13,438,455	\$ 12,904,515	\$ 13,200,473	\$ 79,202,835
Total Billing Revenue	\$ 651,019	\$ 568,354	\$ 622,349	\$ 615,476	\$ 646,639	\$ 658,933	\$ 627,128	\$ 3,762,770
Total Billing Costs	\$ 608,220	\$ 549,008	\$ 604,722	\$ 576,167	\$ 569,436	\$ 576,043	\$ 580,599	\$ 3,483,596
FTEs	117.5	120.0	117.5	115.0	112.5	110.0	115.4	115.4
Receipts/Payment Posting	17.6	18.0	17.6	17.3	16.9	16.5	17.3	17.3
Claims/AR Denial Mgmt	35.3	36.0	35.3	34.5	33.8	33.0	34.7	34.6
Demographics/Data Entry	11.8	12.0	11.8	11.5	11.3	11.0	11.6	11.5
Procedure Coding	29.4	30.0	29.4	28.8	28.1	27.5	28.9	28.9
Management/Client Service	23.5	24.0	23.5	23.0	22.5	22.0	23.1	23.1
Total Claim Count	46,609	39,658	47,078	41,438	42,840	44,452	43,679	262,075
Total Receipts Count	25,294	25,736	21,898	25,995	22,881	23,665	24,245	145,469
Revenue/Claim - combined	\$ 13.97	\$ 14.33	\$ 13.22	\$ 14.85	\$ 15.09	\$ 14.82	\$ 14.38	\$ 14.38
Anesthesia Clients	19.93	23.07	21.74	22.08	23.59	25.43	22.64	22.64
Radiology Clients	14.57	9.67	16.11	14.24	16.02	9.68	13.38	80.29
Pathology Clients	18.77	14.98	12.08	14.97	12.77	12.25	14.30	85.82
General Practice Clients	4.09	5.98	3.28	5.39	4.65	5.38	4.80	28.77
Dermatology Clients	12.32	10.80	11.37	13.33	10.68	11.59	11.68	70.09
Costs/Claim	\$ 13.05	\$ 13.84	\$ 12.85	\$ 13.90	\$ 13.29	\$ 12.96	\$ 13.32	\$ 13.29
Revenue/FTE	\$ 5,541	\$ 4,736	\$ 5,297	\$ 5,352	\$ 5,748	\$ 5,990	\$ 5,444	\$ 32,602
Costs/FTE	\$ 5,176	\$ 4,575	\$ 5,147	\$ 5,010	\$ 5,062	\$ 5,237	\$ 5,034	\$ 30,183
Claims/FTE	397	330	401	360	381	404	379	2,271
Net Revenue/Claim	\$ 0.92	\$ 0.49	\$ 0.37	\$ 0.95	\$ 1.80	\$ 1.86	\$ 1.07	\$ 1.09
Net Revenue/FTE	\$ 364.25	\$ 161.22	\$ 150.02	\$ 341.82	\$ 686.25	\$ 753.55	\$ 409.52	\$ 2,418.84

Combined Payer Mix

Medicare	33.00%
Medicaid	2.20%
Anthem	18.00%
Humana	10.10%
Aetna	8.80%
Patient	15.40%
Other Insurance	6.50%
Workers Comp	3.00%
United Healthcare	2.00%
Cigna	1.00%
Check Total	100.00%

(1) Electronic Remittance Posting (ERA) achieved within 12 months